

U.S. Department of Justice

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**THIRD DEFENDANT PLEADS GUILTY TO
PARTICIPATING IN MORTGAGE LOAN MODIFICATION SCHEME**

Deirdre M. Daly, United States Attorney for the District of Connecticut, announced that SERJ GEUTSSOYAN, also known as “Anthony Kirk,” 33, of Santa Ana, Calif., pleaded guilty today before U.S. District Judge Stefan R. Underhill in Bridgeport to conspiring to defraud homeowners across the United States who were seeking mortgage loan modifications.

According to court documents and statements made in court, GEUTSSOYAN and others jointly operated a series of California-based companies that falsely purported to provide home mortgage loan modifications and other consumer debt relief services to numerous homeowners in Connecticut and across the United States in exchange for upfront fees. The defendants did business, at various times, as “First Choice Financial Group, Inc.,” “First Choice Financial,” “First Choice Debt,” “Legal Modification Firm,” “National Freedom Group,” “Home Care Alliance Group,” “Home Protection Firm,” “Hardship Center,” “Network Solutions Center, Inc.,” “Premiere Financial Center,” “Premiere Financial,” “Rescue Firm,” “International Research Group LLC,” “Hardship Solutions,” “American Loan Center,” “Loan Retention Firm,” “Clear Vision Financial,” “Green Tree Financial Group,” “Green Tree Financial,” “Enigma Fund, Inc.,” “National Aid Group,” “Southern Chapman Group LLC,” “Save Point Financial,” “Best Rate Financial Solutions,” “Best Rate Financial Solution,” “Best Rate Financial,” “Best Rate Finance Group,” “Nation Star Financial,” and “Nation Star Fin Group.”

Acting as representatives of these entities, GEUTSSOYAN and his co-conspirators cold-called homeowners and offered to provide mortgage loan modification services to those who were having difficulty repaying their home mortgage loans. The defendants charged homeowners fees that typically ranged from approximately \$2,500 to \$4,300 for their services. To induce homeowners to pay these fees, the defendants falsely represented that the homeowners already had been approved for mortgage loan modifications on extremely favorable terms; the mortgage loan modifications already had been negotiated with the homeowners’ lenders; the homeowners qualified for and would receive financial assistance under various

government mortgage relief programs, including the Troubled Asset Relief Program and the Home Affordable Modification Program; and if for some reason the mortgage loan modifications fell through, the homeowners would be entitled to a full refund of their fees.

In fact, the homeowners had not been preapproved for mortgage loan modifications with lenders, mortgage loan modifications had not been negotiated with the lenders, homeowners had not qualified for and did not receive any financial assistance through government mortgage relief programs, and homeowners did not receive a refund of their fees upon request. Few homeowners ever received any type of mortgage loan modification through the defendants' companies, and few homeowners received refunds of their fees.

GEUTSSOYAN and others involved in the scheme used pseudonyms and periodically changed their business and operating names to evade detection. The defendants also directed homeowners to mail their checks to addresses and mail boxes that the defendants and their co-conspirators had set up in states other than California.

On January 21, 2016, a grand jury in New Haven returned an indictment charging GEUTSSOYAN and six other California residents with conspiracy and fraud offenses related to this scheme. The defendants were arrested on January 26.

GEUTSSOYAN pleaded guilty to one count of conspiracy to commit mail and wire fraud, an offense that carries a maximum term of imprisonment of 20 years. He also has agreed to pay restitution of approximately \$3 million. Sentencing is scheduled for May 19, 2016.

Two other defendants, Mehdi Moarefian, a.k.a. "Michael Miller," 36, and Daniel Shiau, a.k.a. "Scott Decker," 30, both of Irvine, Calif., pleaded guilty to the same charge last week.

To date, investigators have seized approximately \$350,000 from various bank accounts, approximately \$362,000 from a Bitcoin account, a \$100,000 cashier's check, and a 2013 Ferrari 458 Italia.

This matter is being investigated by the U.S. Department of Homeland Security – Homeland Security Investigations, U.S. Postal Inspection Service, Office of the Special Inspector General for the Troubled Asset Relief Program (SIGTARP), U.S. Department of Housing and Urban Development – Office of Inspector General, Federal Housing Finance Agency – Office of Inspector General, and Federal Bureau of Investigation, with assistance from the Oklahoma Attorney General's Office.

The case is being prosecuted by Assistant U.S. Attorneys Avi M. Perry and Sarah P. Karwan.

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